



# Naval Undersea Warfare Center

Division Newport

## Office of Small Business Programs (OSBP)

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NUWC Division Newport



# Meet the OSBP



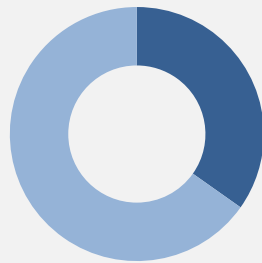
- Primary stakeholder in all NUWCDIVNPT requirements
- Provide market research to ensure maximum practicable opportunities for Small Businesses to participate in agency procurements
- Collect data, measure, and report the extent of Small Business Concerns participation in the organization's acquisition programs
- Encourage Small Business Concerns participation in acquisitions, actively seek out SBCs with the necessary qualifications, and match them to appropriate contracting opportunities
- Assist in scheduling Small Business advocacy/awareness events such as Industry Days to locate additional SBCs as well as assisting the Contracting department bridge the gap and find SBCs that can successfully perform the task
- Advocate and interface on behalf of SBCs with Government Contracting Officers and Contract Specialists
- Manage the Division's socioeconomic program (e.g., Women-Owned Small Businesses, Service-Disabled Veteran Owned Small Businesses, Small Disadvantaged Businesses, HUBZone Small Businesses)
- Coordinate with the contracting department to develop, maintain and publicize a 2 years' Long Range Acquisition Forecast to support industry planning

# NUWC Small Business Performance



## FISCAL YTD 2021 | *NUWC Division Newport*

As of 09/30/21



**\$745M** total

**\$255M**  
*small business*

**\$490M**  
*other than SB*



**\$255,085,200**  
*Small Business*



**\$41,794,217**  
*Small Disadvantaged*



**\$9,506,570**  
*Service-Disabled*



**\$87,063,051**  
*Women Owned*



**\$4,414,669**  
*HUBZone*

- Office of Small Business Programs Website:  
<https://www.navsea.navy.mil/Home/Warfare-Centers/NUWC-Newport/Partnerships/Business-Partnerships/Electronic-Reading-Room/Competition-Information/>
  - Long Range Acquisition Forecast
  - Past Industry Event Slides
  - Links to stakeholders: Contracts, Tech Bridge (401 and Naval X) and Partnership Office

Any follow on questions can be sent to Sarah Heard,  
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